

IoSCM Supply Chain and Operations Academy

WHY IoSCM?

Guarantee success in your industry with IoSCM. We offer every student much more than just a qualification, we provide the opportunity to grow, learn and progress as a professional with our unrivalled support network.

- The most **flexible** distance learning package in the industry, adapt the course to study at your **own pace** and in your **own time**
- An **easy to use**, accessible online learning platform which provides **unlimited access** to customised resources and course materials
- Self-assessments, assignment preparation and **tailored tutor feedback** available at any time to provide you direction and guidance in your progress
- Access to **premium** revision and **study tools** such as timetables, planning guides, real life industry examples and useful websites
- Unlimited **1 to 1 support**, guidance and feedback from IoSCM's **industry expert tutor** team
- **First class** study materials designed and developed by **subject specialists**
- Individually assigned Student Support Liaison **dedicated** to handling all enquiries or issues throughout your studies and acting as your **personal mentor**
- **Communicate** with your appointed support team through a **range of methods** including Whatsapp, Skype, Facetime, text, email or phone call
- **Free monthly 1 to 1 workshops** available to attend in person or online
- An impressive **98% pass rate** across all qualifications
- Connect with students and **professionals across the globe**, interact on forums, offer or receive peer support and **expand your network** with IoSCM's online platforms
- Access even **more benefits** when you become a certified member of the Institute of Supply Chain Management, including **discounts and free short courses**

Spend less time and less money when you study with IoSCM. We offer the best possible chance to pass your qualification first time. In fact, we're so confident in your ability to succeed, we guarantee that if you fall into the 2% that don't pass first time, you can re-sit your study period, fully inclusive of IoSCM's signature support package, for **FREE**.

Attend **monthly workshops** for additional study support and

1 TO 1 TUTORING

available **free of charge** to all students

Communicate with your **dedicated support team** through

WHATSAPP, SKYPE, FACETIME, TEXT, EMAIL OR CALL

at any time



UNLIMITED SUPPORT, GUIDANCE AND FEEDBACK

from IoSCM's **industry expert tutor** team

IoSCM Level 2 Supply Chain and Operations

ABOUT THIS COURSE

Every Supply Chain position will encounter different responsibilities from company to company. This can depend on the sector in which the supply chain serves or the size of the organisation. IoSCM allows learners to select their own units to custom build a tailored supply chain qualification. Studying with us, you will receive an internationally recognised qualification to give you a distinct advantage amongst fellow professionals.

This Level 2 qualification is for learners looking to establish a career in the supply chain field and currently holding minimal experience in the industry. The course allows learners to develop supervisory management skills as well as develop knowledge in specific areas of supply chain to support career development for professional and efficiency in operations.

The course is adapted around the individual and the choice of units covering all sectors allows you to tailor the course around your needs.

*Through completion of the IoSCM level 2 - Supply Chain and Operations you will receive certification from IoSCM and also a regulated qualification, Level 2 in Supply Chain and Operations, via our partnership with SFEDI Awards as the Ofqual regulated Awarding Organisation.

Course Breakdown

A Award Requirements

To gain the award you must complete 1 core unit

C Certificate Requirements

To gain the certificate you must complete 1 core unit and any other 2 units

D Diploma Requirements

To gain the diploma you must complete 1 core unit and any other 3 units

Equivalent

The level 2 qualification is of the same level as a GCSE Grade A*- C qualification.

All IoSCM
qualifications are
INDUSTRY RECOGNISED



Level 2 job title and
salary expectations:

**JUNIOR
PURCHASING ANALYST**
£23,000

**IMPORT / LOGISTICS
CO-ORDINATOR**
£21,000

**ROAD FREIGHT
IMPORT CLERK**
£18,000

**CUSTOMER
CO-ORDINATOR**
£17,000

**DESPATCH
CO-ORDINATOR**
£15,000

*Salaries are based on national averages
and may vary depending on location

IoSCM Level 2 Supply Chain and Operations

UNIT SELECTION

Core Units

Team Leader

- Teams and Groups
- Team Development
- Team Roles
- Leadership Styles



Introduction to Warehousing and Inventory

- Inventory
- Control Inventory Levels
- Types of Costs
- Location Coding
- Warehouse
- Operations
- Environmental Arrangements
- Manual Handling Equipment
- Health and Safety



Introduction to Supply Chain

- Supply Chain
- Successful Supply Chains
- Relationships between the Links of a Supply Chain
- Roles Organisations Play



Introduction to Purchasing

- Functions of a Purchasing System
- Stages of the Life Cycle
- Stages of the Purchasing Process
- Methods Used to Gain Information
- Supplier Development
- Selection of Suppliers
- Methods of Communication
- Terms of a Contract



Introduction to Movement of Goods

- Types of Goods
- Safe Handling of Goods
- Movement Methods
- Appropriate Modes of Transport
- Transport Planning and Scheduling
- Regulatory Requirements
- Collection, Storage and Distribution Networks



Introduction to Manufacturing Planning and Control

- Business Core Function
- Manufacturing Process Components
- Support Functions
- Manufacturing Requirements
- Information Required
- Production Planning
- Improvement Technique
- Engaging External Organisations
- Planning and Control Techniques
- Strategy
- Manufacturing Improvement Techniques



Introduction to Logistics

- Logistics Type
- Service
- Supply Chain in a Logistics Environment
- Types of Logistics Activities
- Health and Safety
- Communication



Introduction to International Trade and Freight

- Trade and freight
- Goods Identification
- Freight Organisations
- Trade Legislation and Regulations
- Trading Documentation
- Customer Requirements
- Freight Systems
- Freight Transport Mode Legislation
- Freight Carriage, Insurance and Costs
- Health, Safety and Security
- Monitoring Goods during Transportation
- Potential Risks and Problems



IoSCM Level 2 Supply Chain and Operations

UNIT SELECTION

Optional Units

IT in Manufacturing

- The function of IT in manufacturing
- The role of IT in manufacturing
- The policies and procedures that affect IT in manufacturing

Introduction to Ports and Shipping

- Ports and shipping
- Policies and Procedures
- Monitor Ports and Shipping

Choose Supplies and Suppliers for Business

- Types of Supplies
- Resource Requirements
- Different Suppliers and Purchase Options
- Storage
- Coding Systems

Team Development and Performance

- Employee Training
- Team Objectives/Challenges

Supplier Relationships

- Supplier relationships
- Key Elements of the Supplier Relationship
- Policies and Procedures
- Monitor Supplier Relationships

Introduction to Customer Service

- Customer Service
- Cultures of Customers
- Points in a Customer Care Policy
- Evaluating Customer Service
- Using Customer Feedback

Introduction to Business

- Range of Business
- Business Functions and Departments
- Communication in Business
- Quality Management Systems
- The Customer
- Organisational Resources

IoSCM Level 3 Supply Chain and Operations

ABOUT THIS COURSE

Every Supply Chain position will encounter different responsibilities from company to company. This can depend on the sector in which the supply chain serves or the size of the organisation. IoSCM allows learners to select their own units to custom build a tailored supply chain qualification. Studying with us, you will receive an internationally recognised qualification to give you a distinct advantage amongst fellow professionals.

The Level 3 IoSCM Supply Chain Management qualification is designed for those who aspire to be in a supervisory management role within the supply chain field. This distance learning course offers supply chain training that on completion, certified students to have management skills as well as a strong knowledge in specific areas of supply chain to support your career development.

The course is adapted around the individual and the choice of units covering all sectors allows you to tailor the course around your needs.

*Through completion of the IoSCM level 3 - Supply Chain and Operations you will receive certification from IoSCM and also a regulated qualification, Level 3 in Supply Chain and Operations, via our partnership with SFEDI Awards as the Ofqual regulated Awarding Organisation.

Course Breakdown

A Award Requirements

To gain the award you must complete 1 core unit

C Certificate Requirements

To gain the certificate you must complete 1 core unit and any other 2 units

D Diploma Requirements

To gain the diploma you must complete 1 core unit and any other 3 units

Equivalent

The level 3 qualification from IoSCM is of the same level as an A level qualification.

All IoSCM
qualifications are
INDUSTRY RECOGNISED



£ Level 3 job title and
salary expectations:

PROCESS ENGINEER

£33,000

**INVENTORY AND
LOGISTICS CONTROLLER**

£32,000

**WAREHOUSE
SHIFT MANAGER**

£28,000

LEAN CO-ORDINATOR

£25,000

TRANSPORT SUPERVISOR

£25,000

**IMPORT AND EXPORT
TEAM CO-ORDINATOR**

£20,000

FREIGHT FORWARDER

£20,000

*Salaries are based on national averages
and may vary depending on location

IoSCM Level 3 Supply Chain and Operations

UNIT SELECTION

Core Units

Warehousing Operations

- Warehouse departments
- Bridge between supply and demand
- Warehouse Management Systems (WMS)
- Types of warehouses
- Warehouse location factors
- Health and Safety
- Industrial equipment
- Housekeeping
- Receiving goods
- Contingency plan

Transport Planning Operations

- Role of transport
- Transport
- Principles of transport planning
- Legislation and regulations
- Health and safety measures
- Transport equipment
- Transport planning
- External influences
- Demand types
- Planning with regard to modal choice

Supply Chain Operation

- The supply chain
- Relationships
- Supply chain components
- Logistics
- Integrated systems
- Risks to a supply chain
- Supply chain performance measurement
- Lean
- Benchmarking
- Supply chain integration

Purchasing Processes

- Organisations involved in the purchasing role
- Relationships
- Markets
- External factors
- Purchasing
- Sourcing suppliers
- Suppliers requirements
- Performance
- Law

Ports and Shipping

- Types of ports
- Port functions
- Seaport connection and transshipment
- Maritime network considerations
- Port considerations
- External factors
- Infrastructural requirements
- Challenges

Manufacturing and Production

- Organising production
- Level of demand
- Competitors
- Sales forecasting
- Production planning
- Planning using buffer stocks
- Productivity
- Quantity of inputs
- Materials development
- Analysis tools
- Lean

Logistics

- Logistics services
- Aim of logistics
- Transport
- Policies and influence
- Organisational requirements
- Tools

Inventory Processes

- Inventory
- Purpose of inventory
- Inventory control process
- Alternatives to holding inventory
- Stock
- Customer service
- Alternatives to holding stock
- Financial
- Inventory systems

Freight

- Role of freight
- Transport
- Route plan
- Environmental
- External influences
- Legislative
- Freight performance

IoSCM Level 3 Supply Chain and Operations

UNIT SELECTION

Core Units Continued

Business Improvement Techniques

- Need and application of business improvement
- Improvement activities
- Improvement activities resources
- Communication

Business

- Range of business
- Business functions and departments
- Quality management systems
- Communication
- Legislation
- Health and safety
- Marketing

Optional Units

Basic Finance Costing

- Role of costing systems in organisations
- Recording and analysing cost information
- Apportion costs
- Budget reports
- Using costing information

Customer Service

- Managing customer relationships
- Customer focused culture
- Customer satisfaction
- Managing customer complaints

Freight Forwarding

- Role of freight
- Transport
- Route plan
- External influences
- Legislative
- Freight performance

Human Resources Management

- Human Resource Management (HRM)
- Human Resource Planning (HRP)
- Human Resource Development (HRD)
- The recruitment and selection process

Improving Team Performance

- Team development
- Effective characteristics
- Issues encountered
- Team building
- Team evaluation
- Communication

Introduction to International Trade and Freight

- Trade and freight
- Goods identification
- Freight organisations
- Trade legislation and regulations
- Trading documentation
- Customer requirements
- Freight systems

IoSCM Level 3 Supply Chain and Operations

UNIT SELECTION

Optional Units Continued

| | | |
|--|---|---|
| Leadership <ul style="list-style-type: none">• Leaders• Objectives• Leadership theory• Leaders mistakes/challenges• Communication | Lean Manufacturing <ul style="list-style-type: none">• Lean techniques• Lean principles• Eight deadly wastes• External factors• Internal factors• Implementation process | Production Planning and Control <ul style="list-style-type: none">• Production planning• Business plan• Manufacturing capacity• Resources• Improvements• Product planning control and flow• Financial resources• Sales and Operations Planning (S&OP)• Shop floor control• Management• Process design techniques |
| Road Freight Operations <ul style="list-style-type: none">• Road freight key drivers• Environmental concerns• Regulation requirements• Legislative• Transportation documentation• Trade barriers | Client and Supplier Relationships <ul style="list-style-type: none">• Internal and external relationships• Effective supplier relationships | Customs <ul style="list-style-type: none">• Customs and excise• Terms• Compulsory stops• Clearing goods |
| Environmental Issues in Manufacturing <ul style="list-style-type: none">• Environmental issues in manufacturing• The factors that influence environmental issues in manufacturing• The importance of organisational infrastructure requirements for environmental issues in manufacturing | MRP/ERP Systems <ul style="list-style-type: none">• Components of a MRP System• Components of an ERP System• Implementation of MRP & ERP Systems• Business implementation• Monitor MRP/ERP Systems | Introduction to Ship and Ports Operations <ul style="list-style-type: none">• Types of Ports• Port functions• Seaport connection and transshipment• Maritime network considerations• Port considerations• External factors |
| Purchasing in Action <ul style="list-style-type: none">• The role of purchasing and procurement• The stages of sourcing and procurement• Contracts and Service Level Agreements (SLA) | Secure Cargo <ul style="list-style-type: none">• Legal responsibilities• Air freight• Container transport• Lashing | Understanding the Purchasing Environment <ul style="list-style-type: none">• The role of purchasing• Purchasing and business strategy• Purchasing contexts |

IoSCM Level 5 Supply Chain and Operations Management

ABOUT THIS COURSE

Every Supply Chain position will encounter different responsibilities from company to company. This can depend on the sector in which the supply chain serves or the size of the organisation. IoSCM allows learners to select their own units to custom build a tailored supply chain qualification. Studying with us, you will receive an internationally recognised qualification to give you a distinct advantage amongst fellow professionals.

If you're looking to progress your career into a senior management role within the supply chain management field, the Level 5 Supply Chain Management qualification from the Institute of Supply Chain Management is perfect for you and your career. This supply chain distance learning course is designed for students who'd like to strengthen management skills as well as develop knowledge in specific areas of supply chain. With an IoSCM supply chain qualification, if your role focuses on certain aspects of supply chain and operations, we adapt the course to suit you.

*Through completion of the IoSCM level 5 - Supply Chain and Operations Management you will receive certification from IoSCM and also a regulated qualification, Level 5 in Supply Chain and Operations, via our partnership with SFEDI Awards as the Ofqual regulated Awarding Organisation.

Course Breakdown

- A** Award Requirements
To gain the award you must complete 1 core unit
- C** Certificate Requirements
To gain the certificate you must complete 1 core unit and any other 2 units
- D** Diploma Requirements
To gain the diploma you must complete 1 core unit and any other 3 units
- ED** Extended Diploma Requirements
To gain the extended diploma you must complete 1 core unit and any other 5 units

Equivalent

The level 5 qualification from IoSCM is of the same level as a HND or Foundation Degree.

All IoSCM
qualifications are
INDUSTRY RECOGNISED



£ Level 5 job title and
salary expectations:

**EXPORT DEPARTMENT
MANAGER**

£45,000

**SUPPLY CHAIN
PLANNING ANALYST**

£45,000

**OCEAN FREIGHT
MODAL MANAGER**

£42,000

DEMAND ANALYST

£40,000

**SUPPLY CHAIN
DATA ANALYST**

£39,000

BUSINESS MANAGER

£33,000

*Salaries are based on national averages
and may vary depending on location

IoSCM Level 5 Supply Chain and Operations Management



UNIT SELECTION

Core Units

| | | |
|---|--|---|
| <p>Warehousing</p> <ul style="list-style-type: none"> Warehouse policies Requirements Inventory strategy Legislation Technology advances Financial systems | <p>Transport Management</p> <ul style="list-style-type: none"> Nature and purpose of transport planning Land use Sustainability Transport demand Movement of freight | <p>Supply Chain Management</p> <ul style="list-style-type: none"> Effective management and control Physical and information flows Why a supply chain may not function correctly Strategic and operational planning Impact of technology |
| <p>Quality Management</p> <ul style="list-style-type: none"> The concept of quality management Embedding quality management Systems that support quality management | <p>Purchasing Management</p> <ul style="list-style-type: none"> Key roles of management Impact of legislation Working relationships with suppliers Effective negotiating skills | <p>Production Management</p> <ul style="list-style-type: none"> Production planning Production planning, sales planning and forecasting Master scheduling terminology Manufacturing and control systems Improve planning performance |
| <p>Port and Shipping Management</p> <ul style="list-style-type: none"> Shipping and international trade Business strategy in shipping Port operations management Agile ports Port development | <p>Operation Management Processes</p> <ul style="list-style-type: none"> Operations management Operations processing Relationship between operations management and strategic planning Operations improvement techniques Organisational challenges | <p>Movement of Goods</p> <ul style="list-style-type: none"> Principles and practices in relation to the movement of goods The characteristics of goods and the impact on their handling Considerations that influence the flow of goods |
| <p>Logistics</p> <ul style="list-style-type: none"> Logistics services Aim of logistics Transport Policies and influence Organisational requirements Tools | <p>Inventory</p> <ul style="list-style-type: none"> Purpose of inventory management Fixed period and fixed quantity models Effect of inventory management on the supply chain Modern inventory systems Minimising stock level | |

IoSCM Level 5 Supply Chain and Operations Management

UNIT SELECTION

Optional Units

| | | |
|---|---|---|
| Road Freight Management <ul style="list-style-type: none">• Role of road transport• Standards & performance measurements• Scheduling, quality and security• Route planning• Role of management• Effective communication skills | Risk Management <ul style="list-style-type: none">• Risk management roles and responsibilities• Risk assessment process and the management of risk• Risk management strategy | Management Information Systems <ul style="list-style-type: none">• Management Information System (MIS)• Role of a Management Information System• MIS and Business strategy• MIS and Organisation change |
| Management <ul style="list-style-type: none">• Leadership and management• Decision making• Managing and implementing change• Risk management processes• Project management | Finance Management <ul style="list-style-type: none">• Costing Information• Standard Costing and Performance• Measure Performance and Manage Costs• Estimation Techniques | Customer Service <ul style="list-style-type: none">• Managing customer relationships• Customer Focused Culture• Customer Satisfaction• Managing Customer Complaints |
| Business <ul style="list-style-type: none">• Range of Business• Business Functions and Departments• Quality Management Systems• Communication | Sea Freight <ul style="list-style-type: none">• Principles of sea freight management• Legislation and regulations• The role of shipping freight operations• Different financial strategies | Project Management <ul style="list-style-type: none">• Principles of project management• Identify and justify a management project• Conducting research and analyse data• Monitor, review and evaluate |
| International Trade Management <ul style="list-style-type: none">• Rules and regulations of international trade management• Key features of a successful global strategy• International financial strategies and risk | Contracting in the Public Sector <ul style="list-style-type: none">• Different types of contracts• Monitor and evaluate the performance of contractors | International Freight Management <ul style="list-style-type: none">• Air freight forwarding operations• Sea freight forwarding operations• The concept of an agile port• Discipline or multimodal transportation |
| Master Scheduling Techniques <ul style="list-style-type: none">• Purpose of MST• The scope of MST• Monitoring and controlling MST | Environmental Issues in Manufacturing <ul style="list-style-type: none">• Environmental issues• Infrastructure and equipment• Impact of manufacturing on environment | The Machinery of Government and Procurement <ul style="list-style-type: none">• Central and local government• Measures for protecting against fraud• Procurement policy and practice |
| Marketing for Purchasers <ul style="list-style-type: none">• Role of Marketing in an Organisation• Analysis of Marketing Information• Components of a Marketing Mix | | |

IoSCM Level 6 Supply Chain and Operations Strategy

ABOUT THIS COURSE

Every Supply Chain position will encounter different responsibilities from company to company. This can depend on the sector in which the supply chain serves or the size of the organisation. IoSCM allows learners to select their own units to custom build a tailored supply chain qualification. Studying with us, you will receive an internationally recognised qualification to give you a distinct advantage amongst fellow professionals.

If you're looking to take your career to the next level in the supply chain field, IoSCM have developed the Level 6 Supply Chain and Operation Strategy qualification through the Institute of Supply Chain Management. The senior management qualification develops an understanding of key issues within the field and develops the strategic supply chain management skills required to succeed in a senior role.

*Through completion of the IoSCM level 6 - Supply Chain and Operations Strategy you will receive certification from IoSCM and also a regulated qualification, Level 6 in Supply Chain and Operations, via our partnership with SFEDI Awards as the Ofqual regulated Awarding Organisation.

Course Breakdown

- A** Award Requirements
To gain the award you must complete 1 core unit
- C** Certificate Requirements
To gain the certificate you must complete 1 core unit and any other 2 units
- D** Diploma Requirements
To gain the diploma you must complete 1 core unit and any other 3 units
- ED** Extended Diploma Requirements
To gain the extended diploma you must complete 1 core unit and any other 5 units

Equivalent

The IoSCM Level 6 is of the same level as a Bachelor's Degree but without the long hours and years to complete, giving you more time to concentrate on getting that new future.

All IoSCM
qualifications are
INDUSTRY RECOGNISED



Level 6 job title and
salary expectations:

OPERATIONS MANAGER

£65,000

REGIONAL MANAGER

£65,000

GENERAL MANAGER

£58,000

HEAD OF SUPPLY CHAIN

£40,000

HEAD OF LOGISTICS

£35,000

*Salaries are based on national averages
and may vary depending on location

IoSCM Level 6 Supply Chain and Operations Strategy

UNIT SELECTION

Core Units

Supply Chain Management

- Effective supply chain
- Strategic objectives of an organisation
- Value of 3PL and 4PL
- Cause of supply chain failures
- Developments in information technology

Optional Units

Business

- Internal and external environment
- Operating a marketing system
- Financial documentation
- Change management processes

Finance Management

- Balance sheets, income statements and cash flow
- Cost vs. Value of developing a project
- Financial analysis and impact on short and long term business plans
- Mergers and acquisitions

Human Resource Management

- Responsibilities of HRM
- HRM processes and practices
- HRM and performance management
- Managing employment relationships
- Reward management

International Freight Management

- Creating an international supply chain
- Multimodal freight movement operation
- Legislation of the international movement of freight
- Alternatives to moving international freight

Inventory

- Strategic role of inventories
- Inventory cost on business performance
- Managing order levels
- Inventory control

Logistics Management

- Key requirements of logistics management
- Setting up a logistic operation
- Benefits of different transport modes
- Methods of rationalising logistic operations
- Technology in logistics

Management and Leadership

- Process of management activities
- Impact of leadership and management techniques
- Risk management
- Organisational cultures
- Factors impacting time management

Operations Management

- Managing operations and people
- Operational strategy
- Managing people and change in the work place
- Methods of managing capacity
- Operational scheduling and process management
- Managing quality

IoSCM Level 6 Supply Chain and Operations Strategy

UNIT SELECTION

Optional Units Continued

Ports and Shipping Management

- Shipping and globalisation
- Value of operating and agile ports
- Resource requirements
- Containerised shipping operation

Production Management

- Production
- Requirement of product design and production strategy
- Location, layout and productivity of manufacturing
- Forecasting, planning and scheduling of production
- Purchasing and inventory management

Purchasing Management

- Purchasing environment
- Purchasing strategy
- IT in the purchasing process
- Supplier assessment and performance rating
- Support tools for the purchasing process

Quality Management

- Characteristics of quality
- Quality management systems
- Total Quality Management Systems in an organisation
- European Foundation for Quality Management (EFQM) Excellence Model

Transport Management Planning

- Transport planning and economic development
- Transport within a supply chain infrastructure
- Methods of trip distribution modelling
- Effective transport policy
- International movement of freight

Warehouse Management

- Warehouse requirements of business
- Warehouse layout for specific business needs
- Important considerations of a warehouse location
- Services of 3rd party distributors

IoSCM Level 7 Supply Chain Management and Operations

ABOUT THIS COURSE

Every Supply Chain position will encounter different responsibilities from company to company. This can depend on the sector in which the supply chain serves or the size of the organisation. IoSCM allows learners to select their own units to custom build a tailored supply chain qualification. Studying with us, you will receive an internationally recognised qualification to give you a distinct advantage amongst fellow professionals.

The Level 7 in Supply Chain Management is designed for managers who have the authority and personal inspiration to translate organisational strategy into effective operational performance in the field. Supply chain management bring together the business skills to manage the activities and flows of information between suppliers, manufacturers, logistics service providers, retailers and consumers.

*Through completion of the IoSCM level 7 - Supply Chain and Operations Strategy you will receive certification from IoSCM and also a regulated qualification, Level 7 in Supply Chain and Operations, via our partnership with SFEDI Awards as the Ofqual regulated Awarding Organisation.

Course Breakdown

- C** **Certificate Requirements**
To gain the certificate you must complete 3 core units in order of listing
- D** **Diploma Requirements**
To gain the diploma you must complete 3 core units in order of listing and any 1 optional unit
- ED** **Extended Diploma Requirements**
To gain the extended diploma you must complete 3 core units in order of listing and any 3 optional units

Equivalent

The level 7 from IoSCM is of the same level as a Master's Degree but developed to help you gain skills required to succeed and make a difference in the workplace.

All IoSCM
qualifications are
INDUSTRY RECOGNISED



£ **Level 7 job title and
salary expectations:**

**HEAD OF PROCUREMENT
& GLOBAL SUPPLY CHAIN**
£72,000

BUSINESS UNIT DIRECTOR
£75,000

SUPPLY CHAIN DIRECTOR
£75,000

LOGISTICS DIRECTOR
£69,000

DIRECTOR OF OPERATIONS
£61,000

*Salaries are based on national averages
and may vary depending on location

IoSCM Level 7 Supply Chain Management and Operations

UNIT SELECTION

Core Units

Strategic Management Principles

- Strategic management
- Formulate organisational strategy
- Strategic effects of a organisation plan
- Communicating an organisational plan

Business Research

- Philosophies and approaches
- Plan project reports
- Research
- Compare research outcomes with specifications
- Present report

Strategic Business Planning in Supply Chain Management

- Understand the development of a strategic business plan
- Develop a strategic business plan

Optional Units

Global Procurement in Supply Chain

- Objectives for a procurement strategy
- Effectiveness of a procurement strategy
- Selecting effective procurement methods

Manufacturing Production

- Production
- Product design and production strategy
- Location, layout and productivity of manufacturing
- Forecasting, planning and scheduling
- Purchasing and inventory management

Corporate Finance

- Role of corporate finance manager
- Source of debt
- Evaluating investment
- Company shares
- Dividends
- Business capital

Quality Management

- The concept of quality management
- Embedding quality management
- Systems that support quality management

Entrepreneurship in Business

- Entrepreneurship in today's economy
- Developing successful business ideas
- Strategy planning
- Planning future growth

Change Management

- Background of change management
- Issues
- Proposing change
- Managing the change process

Leadership and Enterprise

- Management and leadership relationship
- Effective leadership
- Theories of management and leadership in organisational contexts
- Advise management and leadership skills
- Enterprise culture and the characteristics of different entrepreneurs

Principles of Marketing

- Principles and concepts of marketing
- Develop a marketing strategy
- Analyse competitive advantage

Logistics and Transport

- Logistics and marketing interface
- Costs and performance within Logistics
- Concept of lead time
- Transport planning
- The impact of traffic

Ports and Shipping

- Maritime operations in a business context
- Planning process for maritime operations
- Maritime resource management
- Maritime law

Import and Export

- Key elements of export strategies
- Key elements of import strategies
- Third party intermediaries

Supply Chain and Operations Academy Support

SUPPORT

Unlimited Access to Industry Expert Tutors

IoSCM's Tutor Team are an amalgamation of some of the industry's finest talent. All experts within their field, the team provide preparation for your distance learning experience, assistance with your qualification and support you during each unit. Because we have tutors specialising in every sector of the industry, we have a strong perception of the requirements needed to succeed and progress within every field.

Accessible Online Delivery and Assessment

You'll gain access to a customised learning platform in which you can take mock tests, utilise a huge library of resources and interact with other students across the globe. As well as unlimited first class materials, there are self-assessments available online show the results immediately to give you direction on what you're doing well and what you might need to take another look at. You can take and retake the practise self-tests as many times as you like. By doing this, we're increasing your confidence in your ability to succeed and therefore, also ensuring you pass first time.

Flexibility and Study Methods

Because IoSCM qualifications can be studied entirely online, you can study in your own time and in the comfort of your own home. You can revisit materials and resources as often as required, simply log in to your personal learning platform. We do however, offer free monthly face to face or online workshops for you to attend if necessary. We understand that every individual is different, so we encourage you to learn at your own pace and in a way that suits you.

Pass First Time

Our support package is so important, not only because there isn't currently anyone who offers such a high level, but because we're dedicated to changing the industry statistics, IoSCM's current pass rate across our qualifications is 98%. With the unbeatable support we provide, you can spend less time and less money by increasing your chance of gaining your qualification first time. Our entire approach to learning is to guarantee your success.

INDUSTRY EXPERT TUTOR



SUPPLY CHAIN TUTOR PROFILE

A 26 Year Career in the Royal Navy Supply Chain

- Level 7 Qualified
- Delivered training to Coca Cola, Amazon and Babcock
- First member of HMS Queen Elizabeth Supply Chain Department

"After a long, successful career in the armed forces, I knew my skills and experience would be a huge advantage to the education sector. Being a tutor and sharing my knowledge with those dedicated to progressing their career is fantastic."

Supply Chain and Operations Academy Guarantee

GUARANTEE

IoSCM are honoured to hold a reputation as an influential institution representing the supply chain. Renowned for the quality, expertise and talent behind our qualifications, we're determined to continue our success. Which is why we strive to preserve our impressive **98% pass rate** with an unrivalled support package for every professional.

IoSCM are confident in the standard of our qualifications, the delivery of our curriculum and the support from tutors and mentors combined with your hard work; we know it will lead you to success, first time around. So much so, that we can guarantee that if you are unsuccessful in the passing of your course, we will offer you a second opportunity to achieve your qualification free of charge

There are some conditions to the IoSCM qualification guarantee:

- You must have submitted all assignments on time
- You must have monthly contact with your assigned student mentor to ensure we have given you our full support throughout your course
- You have two years from beginning your distance learning course in order to be eligible for this guarantee. If you have studied for longer than two years, you do not qualify for a free retake
- You must book your free course within 6 weeks of your first unsuccessful attempt
- Institution fees including membership renewal and any possible examination fees are not covered by this guarantee
- Course materials will not be re-issued
- IoSCM's interpretation of these conditions shall be binding
- We reserve the right to change or withdraw this offer at any given time

We strive to preserve
our impressive

98% PASS RATE

with an unrivalled
support package
for every professional



With the achievement of
each level, you will

**EXPAND YOUR
EARNING POTENTIAL
AND EVOLVE YOUR
CAREER.**

Speak to us today about our
progression routes on
0800 1422 522

