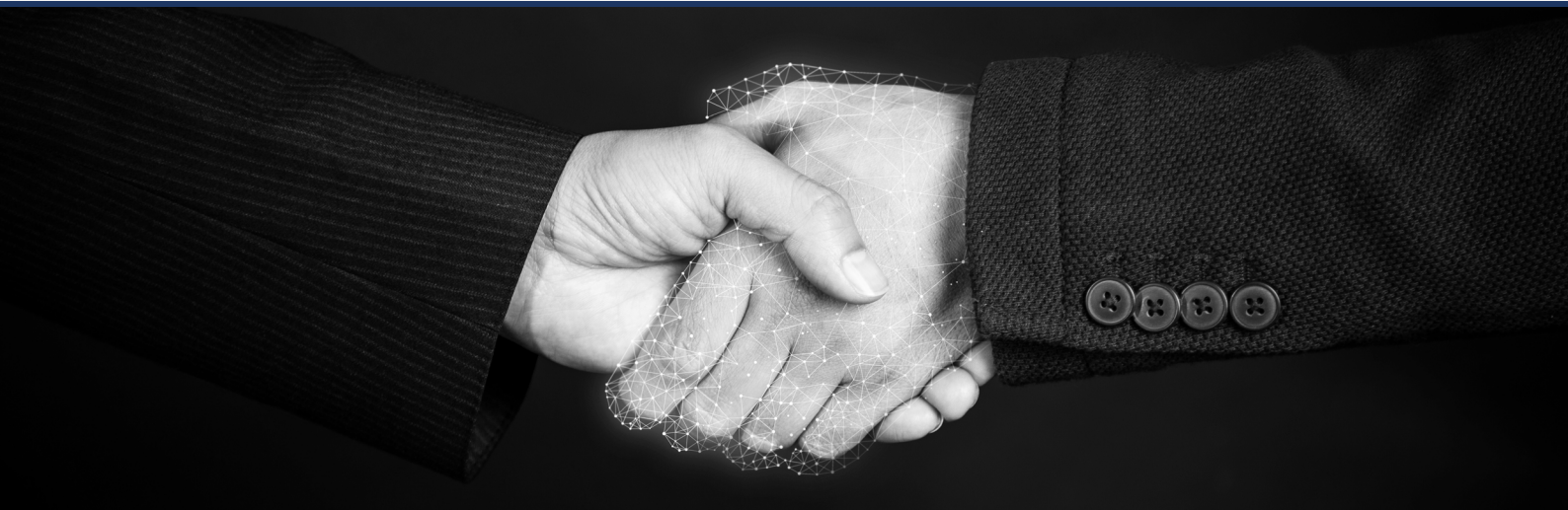


IoSCM Partner Network

The Institute of Supply Chain Management have established a strong 'Partner Network', designed to reflect the varying focus and requirements of each and every partner.

IoSCM have a strong ethos of collaboration, we work closely with you and your team to create the solution which will achieve your desired results.

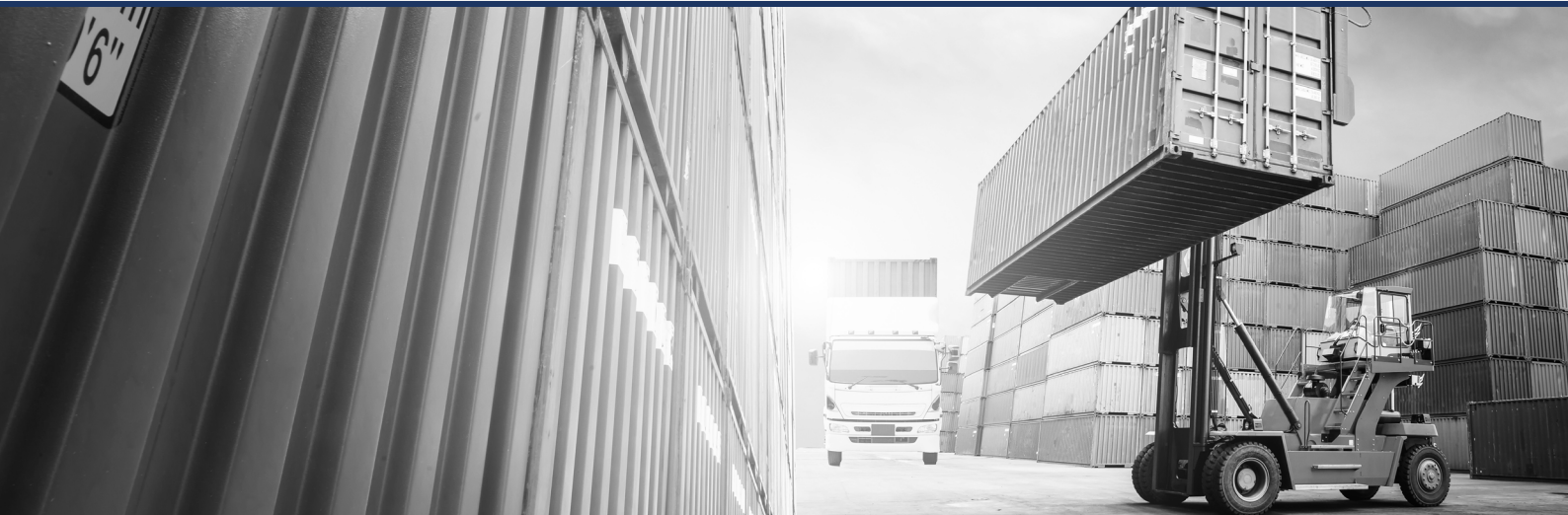




Welcome to the IoSCM Partner Network brochure, the information within this guide will explain how we collaborate with our network to the benefit of you, our partners. The IoSCM Partner Network Team are dedicated to ensure your relationship with the Institute is positive, enduring and beneficial to your organisation. You will have a dedicated Partnership Manager to support you, ensuring you are utilising the extensive partner resources we have available.

The Institute of Supply Chain Management (IoSCM) is the first international Institute to represent the interests of the wider supply chain. Our aim is to improve the industry by setting standards and promoting best practice; through high-quality training, career development programmes and distance learning courses tailored to meet the needs of our learners and partners.

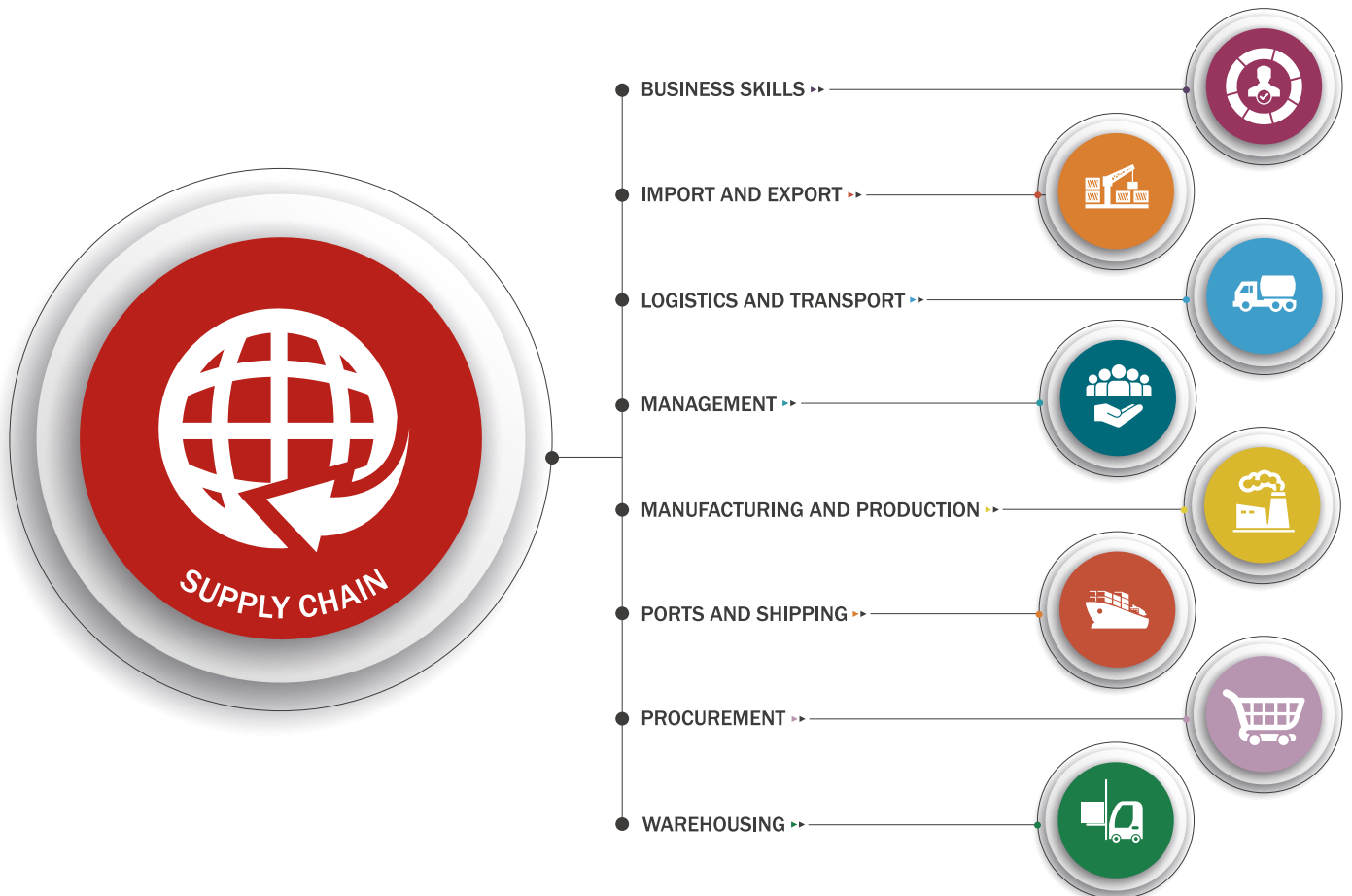




“Utilising industry expertise, we have developed a wide range of Professional qualifications specialising in all areas of the Supply Chain.”

The Supply Chain is a sequence of connected sectors, our Partners have the option to specialise in one area, or deliver qualifications from throughout the full Supply Chain.

A range of options to suit you are available, from short courses and workshops, to full diplomas.





APPROVED PARTNERS

Becoming an IoSCM Approved Partner enables you to enrol learners directly with the Institute onto supported online learning qualifications. Once you have completed the course enrolment, the Institute will take care of the rest.

IoSCM offers industry tested and proven education to learners globally. Students can study from the comfort of their own home, with one to one tuition available - we're confident that adding IoSCM Professional Qualifications to your portfolio will increase revenue and the credibility of your organisation.

Benefits of joining the IoSCM Partner Network as an Approved Partner include:

- Adding our comprehensive portfolio of courses to your existing range enables you to create a diverse offering of training and development
- Maximising the potential of your existing customer base
- Increased revenue opportunities in new sectors
- Sold by you - delivered by us
- Joint branding - your logo and our logo on correspondence to learners ensuring a cohesive approach and contact
- Broadening your client base
- A streamlined process between your organisation and IoSCM
- Industry leading packages of support, with on-going support from your dedicated contact at IoSCM
- Deliver Ofqual accredited qualifications

Become an IoSCM Approved Partner

The Institute are dedicated to maintaining the high standards we set within the industry, from the qualification content and support provided by our Tutors, to the advice available from our advisors. In order to maintain these high standards, we require all potential Partners to complete our application process.

APPLICATION FEES

Centre Application Fee £995.00 | Annual Centre Renewal Fee £495
 For Individual Course Prices please refer to Partner Network Price List

[> APPLICATION FORM](#)

Begin the approval process by completing the application form. You will hear from our dedicated team within 48 hours.





DELIVERY PARTNERS



Each Delivery Partner has the ability to deliver IoSCM qualifications via classroom or blended learning, with the option to mark their learners work submissions, and offer additional support and resources to each student.

IoSCM enables you to deliver professional qualifications your way with expert support to help you create your perfect Delivery Partner Package;

Step 1: Select the levels of study, and units you want to offer, with qualifications available from Level 2 through to Level 7

Step 2: Choose your method of delivery from classroom or blended learning

Step 3: Select the assessment method from a variety of options

Your Partner Team Expert will assist you with selecting the most beneficial route for your business, to ensure your success as a Delivery Partner.

Benefits of joining the IoSCM Partner Network as a Delivery Partner include:

- Support from your dedicated Expert to develop your training program(s)
- Become a member of the IoSCM Partnership Network
- Access IoSCM study materials and assessments
- Broaden your offering to clients
- Use of the IoSCM logo to gain worldwide recognition for your training
- Option to provide Professional and/or Ofqual Regulated qualifications
- Access to a range of qualifications from Level 2 (Introductory) to Level 7 (Expert)
- An industry leading package of expert tools and resources with on-going support from your dedicated contact at IoSCM
- External Verification

Become an IoSCM Delivery Partner
 Our Delivery Partners work with the Institute to deliver IoSCM qualifications in a method to suit their business model. Delivery Partners must ensure the highest quality of training is provided, and each program of learning meets the criteria of the IoSCM learning standards.

APPLICATION FEES

Centre Application Fee £3,500 | Annual Centre Renewal Fee £1,500
 For Individual Course Prices please refer to Partner Network Price List

[> APPLICATION FORM](#) Begin the approval process by completing the application form. You'll hear from our dedicated team within 48 hours.



CORPORATE PARTNERS

IoSCM Corporate Partners are organisations from across the global Supply Chain. Ranging from manufacturing companies to organisations looking to develop a streamlined leadership and management programme. Courses are created in partnership with you to ensure your organisational aims and objectives are met, training is delivered via a highly flexible, adaptable e-learning platform

Benefits of joining the IoSCM Partner Network as a Corporate Partner include:

- Utilise the expertise of IoSCM across all sectors of the Supply Chain.
- Creating of bespoke in-house programmes.
- Flexible on-line delivery on a specifically designed E-Learning Platform.
- Implement a Career Development Pathway focussed on your Organisational Aims.
- Ensure all teams utilise a common terminology.
- Develop the Supply Chain concept throughout your organisation.
- Certified qualifications, with joint branding.
- Utilise internationally recognised IoSCM branding to enhance your corporate image.
- Access carefully selected resources designed to support organisations with achieving their strategic aims.
- Showcase your business in the partner spotlight feature within our magazine, Supply Chain Outlook, issued quarterly to all members and corporate clients.

Become an IoSCM Corporate Partner
Organisations recognise the value of team development more and more, from the benefits of talent retention to the impact on business growth, the high value of employee development is undeniable. As the number of organisations investing in tailored training increases our need to meet this demand.

APPLICATION FEES

IoSCM will create a bespoke quote for you dependent on how many licences you require. For Individual Course Prices please refer to Partner Network Price List.

> APPLICATION FORM Begin the approval process by completing the application form. You'll hear from our dedicated team within 48 hours.



ACADEMIC PARTNERS

As an Academic Partner you will have direct access to a vast range of expert resources from all specialist sectors of the Supply Chain, this includes training materials, white papers, magazines and a selection of publications. Your learners will receive IoSCM Membership providing them with study resources and publications to broaden their knowledge and support their studies.

- Benefits of joining the IoSCM Partner Network as an Academic Partner include:**
- Utilise the expertise of IoSCM in all sectors of the Supply Chain
 - Support to develop learning programs
 - Endorsement of your existing qualifications and courses
 - IoSCM Graded Membership for Employees and Learners
 - IoSCM Corporate Membership enabling access to the full suite of support
 - Access to additional resources, such as white papers, research papers, tools and forums
 - Joint marketing to raise the profile of your organisation
 - Certified qualifications, with joint branding
 - Invitations to attend exhibitions and events related to the Supply Chain
 - Automatic nomination to the Academic Partner category of the IoSCM Awards

Become an IoSCM Academic Partner

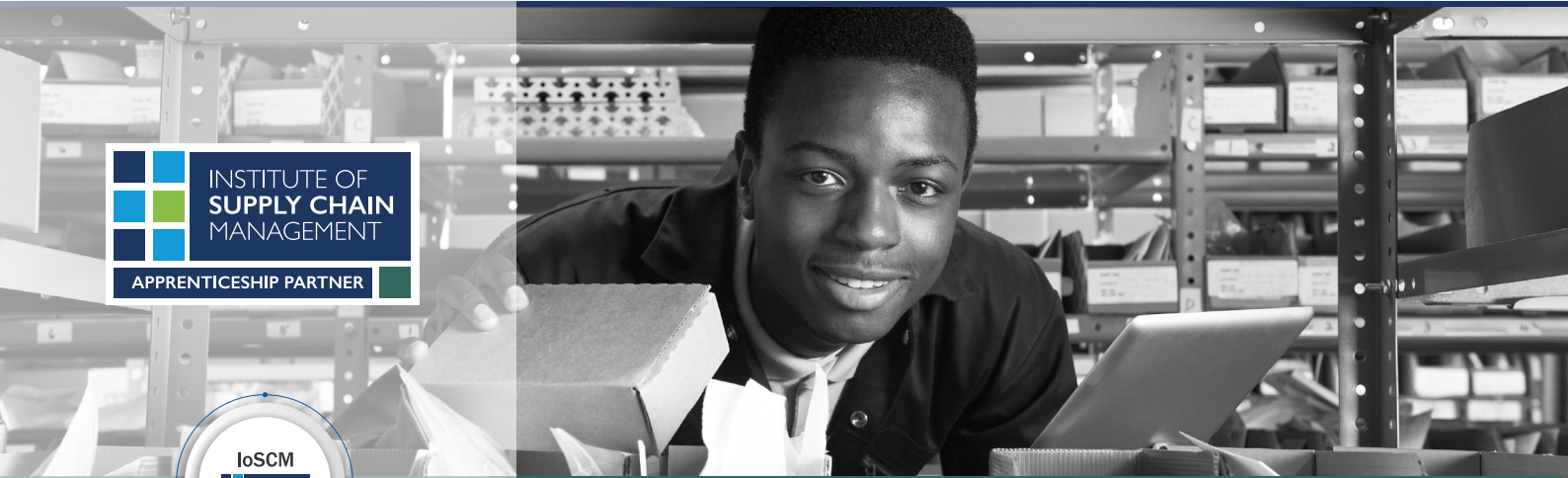
Becoming an IoSCM Academic Partner will provide you with a comprehensive package of support the development of new training, or enhance your existing portfolio. From the provision of course materials to the utilisation of up to date resources, and endorsement of your existing qualifications, whether they are Supply Chain focused, or designed for a particular sector such as logistics, manufacturing, or procurement.

APPLICATION FEES

Centre Application Fee £7,500, plus reduced membership fee
 Annual Centre Renewal Fee £2,000

Your Partner Network manager will create a bespoke quote once you advise us of student numbers

> APPLICATION FORM Begin the approval process by completing the application form. You'll hear from our dedicated team within 48 hours.



APPRENTICESHIP PARTNER



We understand the requirements of our Apprenticeship Providers, the need to work closely with their apprentices, providing a qualification which delivers the skills and knowledge required for a future career within the workplace and can be observed closely to ensure success. IoSCM are firmly placed at the heart of the supply chain, making us the perfect partner to help you achieve outstanding results throughout your apprenticeship programmes.

- Benefits of joining the IoSCM Partner Network as an Apprenticeship Partner include:**
- The ability to offer an attractive opportunity to both businesses and learners alike
 - Reduce the time your Assessors need to visit and assess learners, all study is on-line with the ability to track and review student progress
 - First class, Ofqual recognised qualifications
 - CPD Certified courses
 - IoSCM Corporate Membership enabling access to the full suite of support
 - Joint marketing to raise the profile of your establishment
 - Automatic nomination in the Apprenticeship category of the IoSCM Awards
 - Certified qualifications
 - The ability to broaden your offering to clients
 - Access to higher level training to provide further development opportunities to your apprentices

Become an IoSCM Apprenticeship Partner

As an Apprenticeship Partner you will have the opportunity to enrol your apprentices onto a range of IoSCM qualifications from Warehousing, Logistics and Procurement to Customer Service and Quality. We will work with you to deliver our study materials, advise your Assessors and support your organisation throughout the process to ensure the success of your apprentices

FEES

Your Partner Manager will provide you with specific prices, based on the number of candidates you wish to enrol and which level of study is appropriate.

> APPLICATION FORM Begin the approval process by completing the application form. You'll hear from our dedicated team within 48 hours.



PREFERRED PARTNERS

Become an IoSCM Preferred Partner

The IoSCM Preferred Partner relationship has been designed for organisations who we have appointed to represent the Institute and manage a Partner Network within a designated region. IoSCM work collaboratively with our Preferred Partners to develop the Supply Chain landscape within their region, through attending exhibitions, holding seminars, delivering training and promoting Institute membership.

Examples of Preferred Partners



Edskill

Edskill are our Preferred Partner managing Delivery and Academic Partners throughout India.



"IoSCM's globally recognised qualification's are your passport to a career in the Logistics and Supply Chain Industry."

Ranjit Srivenkatesh



SSM

We have a strong Preferred Partner relationship with SSM Ltd who deliver throughout Malta, Middle East and North Africa



"With IoSCM strategy and support in place, we have formed a partnership that will enable us to reach more countries."

Alex Borg

FEES

Due to the diverse nature of being a Preferred Partner a bespoke proposal is required. Your Partner Manager will work in collaboration with you to ensure you are provided with a detailed price list.

[> APPLICATION FORM](#)

Begin the approval process by completing the application form. You'll hear from our dedicated team within 48 hours.



The dedicated Partner Network Team here at the Institute are on hand to answer all of your questions, providing you with on going support, ensuring you apply for the most beneficial type of IoSCM Partnership, and are accessing all the support and benefits available to you.

FIND OUT MORE TODAY

CONTACT

Call the Partner Team on:

0191 378 7561

Email the Partner Team at:

deliverypartners@ioscm.com



IoSCM Partner Network

